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From : T. J. Magoulas, CEO
To : Board Members, Cooperative & Condominium Properties
Re : Management Services

Dear Members of the Board,

The purpose of this letter is to introduce our New York City management team at **All Area Realty Services**. Our management team of dedicated professionals, have many years of experience in the Cooperative, Condominium, and HOA management world.

All Area remains completely independent, has never been acquired by any large management conglomerates. We are here to stay as an independent entity, we are **not selling, merging or partnering** with any other management group or organization. Our portfolio size, small enough to handle small properties and large enough to handle large accounts, remains flexible enough to give our personalized services that have been praised by our clients.

We have accomplished numerous projects such as forensic audits, mailbox upgrades, intercom upgrades, Local Law 11(LL11), Roof repairs and more. Our buildings are cleaner than ever with new enhanced cleaning protocols and inspections. Our services have been so thorough, we have signed up new accounts and have been able to provide superior management services, including Owner Portals for online balances and payments and Board Member logins for payables and reports. We use Yardi Systems and AvidXchange, which speaks for itself as they are the leaders in property management software.

Currently, we are offering an introductory discount to our management services by matching your current management fee upon the signing of a two-year contract. Our goal is to protect your asset and provide the maximum return on your real estate investment, and help you reach your goals.

Now is the time to take advantage of our special offer, we look forward to hearing from you.

Sincerely,

TJ Magoulas

T.J. Magoulas, Founder & CEO
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Property Management Redefined

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