534 West 42nd St.

Virtual Doorman Proposal (Created - 4/17/2014)

Scope of Work:

Installation of ONE (1) Virtual Doorman system for ONE (1) entrance at 534 West 42nd St., NYC for 534 W. 42nd St. in NYC ("Customer").

System also includes ONE (1) controlled door of card access (for package closet), as well as a CCTV system with DVR (digital video recorder) and ONE (1) camera in VDM intercom entrance call panel and ONE (1) additional camera located in or over the package closet to allow us to monitor the building as needed.

Additionally, three other existing cameras in the a) elevator, cellar, and lobby will be replaced for a nominal cost as specified in the proposal. This assumes the wiring to these cameras has continuity otherwise the wiring would have to be replaced at an additional cost to the Customer.

Any other functional existing cameras on site will be connected to our new DVR which we are installing (up to 8 cameras total including our new cameras) with the exception of the existing lobby intercom panel camera.

Existing tenants' intercom will remain as is - we are NOT replacing it Virtual Service will simply add our VDM call panel modules and mount it above or adjacent to the existing exterior lobby call panel frame and it will allow the VDM to make calls to our central station and to our operators. NOTE: Assuming no parts need to be replaced and it is just simply a programming issue, Virtual Service will reprogram the camera callup functionality/order of the existing Siedle cameras on the apt. unit handsets and adjust their callup order for Customer at no charge while onset installing the Virtual Doorman if we are contracted to do so.

Customer's building intercom is assumed to be 100% functional. If it is not fully functional Customer shall repair their own intercom prior to our installation beginning. Virtual Service will not repair the existing intercom or maintain it as part of our proposal scope of work.

Virtual Service to supply and pull all the wiring for the Virtual Doorman system only. All wiring provided by Virtual Service is non-plenum rated.

Customer will provide all electric locks/strikes for all doors Virtual interfaces with or these locks must exist. This includes the package closet locks when package closet is built by OTHERS. Virtual does not install locks or request to enter sensors or buttons as part of this proposal.

Customer to provide and install a package closet or niche for standard vendor deliveries and drop offs or one must exist.

Virtual is NOT responsible for any patching and painting due to our installation.

Virtual Service will NOT service any existing equipment, including door locks, wire, cameras, intercom, card access, and anything else installed by OTHERS or that already exists. We only service the equipment we install.

Customer to provide ONE (1) standard POTS (copper phone line with unlimited local calling and ONE (1) Business Class, high-speed Internet line with a minimum of 768kbs bandwidth up speed and FIVE (5) static IP addresses. Time Warner Cable is recommended Verizon is not.

Card access system we are to provide includes 2 free key fobs per apt. unit. and five spares for

management, super, brokers, USPS, vendors etc. (Customer to decide who these five will be assigned to). NOTE: All key fobs to be programmed by existing vendor, not Virtual Service to allow building to keep existing card access system and not bear the costs of replacing it entirely.

*See separate "Appendix A" document for additional terms & conditions.

Virtual Doorman

1st Floor
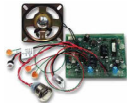
Building Entrance

QTY LOT	DESCRIPTION		PRICE	EXT PRICE
1 Each	**Virtual Doorman Door Station (Siedle System)**		890.00	890.00
	The Virtual Doorman Door Station is the front end component for the VDM system and cosmetically matches the Siedle series intercom.			
1 Each	**3 Module Flush Mount Housing**		23.14	23.14
	3 Module Flush Mount Housing			
1 Each	**3 Position Mounting Frame**		41.74	41.74
	Mounting frame made of zinc die-cast, to accommodate 3 function modules. Suitable for vertical or horizontal mounting. With quick-release screws for flush-mount housing and Siedle Vario key. Technical data Dimensions (mm) W x H x D: 99.5 x 299.5 x 17			
1 Each	**Framework Wall Fastener Accessory For Flush-mount Housing**		23.19	23.19
	Hollow wall mounting accessory for fastening the flush-mount housing in hollow walls. For 1 single flush-mount housing GU 611-..., 1 ZHB 612-... is required. For hollow wall fastening of several flush-mount housings mounted in a row in existing systems, additional ZHB 612-... units are required depending on circumstances on site and the type of in a row mounting required.			
1 Each	**Loudspeaker Module for 2 Wire Bus System - SILVER METALLIC**		170.57	170.57
	Loudspeaker module for the intercom door station.			

Qty Lot	Description		Price	Ext Price
1 Each	Flush Mount Frame - Three Position		75.43	75.43
	Flush Mount Frame - Three Position			
1 Each	Call Button Module - 1 Button Silver Metallic		132.00	132.00
	Call Button Module - 1 Button			
		1st Floor Total:		1,356.07

Cellar

Head End Equipment Location

Qty Lot	Description		Price	Ext Price
1 Each	Virtual Doorman Interface		1,250.00	1,250.00
	The Virtual Doorman Interface connects the Virtual Doorman Door Station to the head end equipment and the central monitoring station.			
1 Each	Virtual Doorman System		1,562.03	1,562.03
	The Virtual Doorman System includes the following components: VDM Server System activation fee Site license fee Preconfigured health monitor and reboot controller Preconfigured firewall with remote VPN access			
1 Each	2 Output Video Distribution Amplifier		115.71	115.71
	Video distribution amplifier with amplified and loop connections.			
1 Each	Auto Dialer And Digital Announcer Kit		447.91	447.91
	Weatherproof remote telephone dialer system.			
		Cellar Total:		3,375.65

Virtual Doorman

	Virtual Doorman Total:		4,731.72

Access Control

1st Floor

Package Room

QTY LOT	DESCRIPTION		PRICE	EXT PRICE
1 Each	Proximity Card Reader Module (Silver Metallic)		287.14	287.14
	Proximity card reader module for Siedle mounting frames. Can be used as a stand alone reader or as part of an intercom call panel system.			
		1st Floor Total:		287.14

Cellar

Head End Equipment Location

QTY LOT	DESCRIPTION		PRICE	EXT PRICE
1 Each	Standard Enclosure With Back Panel		52.50	52.50
	Standard equipment enclosure with removable back panel for equipment mounting and servicing. Optional key lock available separately.			
		Cellar Total:		52.50

Access Control

Access Control Total: 339.64

CCTV

1st Floor

Lobby

QTY LOT	DESCRIPTION		PRICE	EXT PRICE
1	Replace Existing Lobby Camera (does not include replacing wiring - assumes existing wiring works). Price installed.		365.00	365.00

Package Room

QTY LOT	DESCRIPTION		PRICE	EXT PRICE
2 Each	Camera Ball 2.8-12mm Lens 700TV Lines IR - Real White		265.00	530.00
	1/3" Sony Effio DSP CCD, 700TVL, 42 LED'S, 2.8-12mm Lens, 0lux, IR Distance: ±60ft, Metal Case. 1/3" Sony Effio DSP CCD, Electronic Light Control, Automatic Gain Control, Automatic White Balance, Back Light Compensation: Auto, 3 Axis Adjustment, Weatherproof, IP66, Video System: NTSC, Sync System: Internal Sync, Horizontal Resolution: 700TVL, Day & Night: Auto, Built-in Lens: 2.8-12mm, OSD, Weight: 2.05LB			

1st Floor Total: 895.00

Cellar

Head End Equipment Location

QTY LOT	DESCRIPTION		PRICE	EXT PRICE
1 Each	Large Wall Mount Enclosure		290.95	290.95
	Large locking wall mount enclosure with fan. Rack rails for this enclosure are available separately.			
1 Each	9 Output CCTV Power Supply		95.00	95.00
	9 PTC protected 12VDC outputs capable of 5Amp total output. Includes gray enclosure			

QTY LOT	DESCRIPTION		PRICE	EXT PRICE
1	8 Channel Linux Embedded DVR		921.77	921.77

H.264 Compression with up to 120fps at D1 resolution
PC & Mac compatible remote viewing software Free
app available for iPhone, Blackberry, Android & Tablets

Cellar Hallway

QTY LOT	DESCRIPTION	PRICE	EXT PRICE
1	Replace Existing Cellar Hallway Camera (does not include replacing wiring - assumes existing wiring works). Price installed.	365.00	365.00

	Cellar Total:	1,672.72

Elevator

Elevator Cab

QTY LOT	DESCRIPTION	PRICE	EXT PRICE
1	Replace Existing Elevator Cab Camera (does not include replacing wiring - assumes existing wiring works). Price installed.	495.00	495.00

	Elevator Total:	495.00

CCTV

	CCTV Total:	3,062.72

Discount

Qty Lot	Description	Price	Ext Price
1	Discount ONLY if signed by 5/16/14	-3,000.00	-3,000.00
		Total:	-3,000.00

Discount

		Discount Total:	-3,000.00

All discounts on equipment and monitoring rate pricing are based on 534 West 42nd St. with their building at 534 West 42nd St., NYC ("Customer") signing a second document entitled "Appendix A" as well as a five-year Virtual Doorman monitoring agreement or pricing in this proposal is not valid. If any shorter term monitoring or maintenance agreements are requested they are only available at a higher installation and monthly service rate.

Customer must also sign our Virtual Doorman monitoring agreement and this proposal prior to commencement of our installation. Signing this proposal assumes that Customer is responsible for a five year VDM monitoring agreement and payment for Virtual Doorman monthly monitoring fees for SEVEN (7) residential units at a cost of $560/mo. + applicable tax for our SILVER Monitoring Service Plan (see service level grid chart for explanation of services). This plan includes individual tenants' guest services using the tenants' web portal.

Initial + date here for this (SILVER Plan) option_____.

OR, they can choose the basic BRONZE Monitoring plan which only includes buildingwide services/vendors as outlined in our service level grid. Individual tenants' guest are not allowed into the building with this service and must be buzzed in by tenants from their intercom. This service is available for $448/mo. + tax. Initial + date here for this option_____.

NOTE: This pricing requires that all tenants and their regularly recurring guests require key fobs for entry.

We do NOT service commercial units in or attached to the building.

Optional maintenance plan fees of $1,400/year + tax are available to Customer and recommended (see Appendix A for specifics on all recurring fees). If the scope of work should increase from the one in this proposal, then the scope would

Alternatively Customer can opt to pay for maintenance on a time and materials basis without this plan. Standard one-year manufacturer's warranty on equipment is included free. Our maintenance plan does NOT cover maintaining any existing equipment Virtual did not install.

All other specific installation terms not contained in this proposal are contained in document "Appendix A" which will be provided to client as a separate document and must be executed simultaneously with this document.

Summary of Costs

Total of items: **(from previous pages)**	$ 5,134.08
Labor:	$ 4,527.70
Total:	$ 9,661.78

Payment Terms

50% Upon Acceptance:	$ 4,830.89
50% Upon Completion:	$ 4,830.89
Total:	$ 9,661.78

Acceptance

_____   _____

For: 534 West 42nd St.   Date

_____   _____

For: Virtual Service/Virtual Doorman   Date